



Q1 2023

**BIRD CONSTRUCTION INC.  
INTERIM CONDENSED CONSOLIDATED  
FINANCIAL STATEMENTS**

for the three month periods ended  
March 31, 2023 and 2022  
(unaudited)

**Notice to Reader**

The accompanying unaudited interim condensed consolidated financial statements of Bird Construction Inc. have been prepared by and are the responsibility of management. The unaudited interim condensed consolidated financial statements for the three month periods ended March 31, 2023 and 2022 have not been reviewed by the Company's independent external auditor.

**Bird Construction Inc.**  
**Consolidated Statement of Financial Position**  
**As at March 31, 2023 and December 31, 2022**

(in thousands of Canadian dollars) (unaudited)

	Note	March 31, 2023	December 31, 2022
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents	8	\$ 110,733	\$ 174,607
Accounts receivable	9	726,951	708,161
Contract assets		78,701	56,938
Inventory and prepaid expenses		10,057	10,385
Income taxes recoverable		10,840	13,633
Other assets	11	6,416	4,236
Assets held for sale	12	4,620	2,341
<b>Total current assets</b>		<b>948,318</b>	<b>970,301</b>
<b>Non-current assets</b>			
Other assets	11	5,928	5,539
Investments in equity accounted entities	13	7,328	9,786
Property and equipment	14	57,330	55,471
Right-of-use assets	15	68,579	66,136
Deferred income tax asset		26,968	31,564
Intangible assets	16	39,227	34,742
Goodwill	17	55,992	55,740
<b>Total non-current assets</b>		<b>261,352</b>	<b>258,978</b>
<b>TOTAL ASSETS</b>		<b>\$ 1,209,670</b>	<b>\$ 1,229,279</b>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Accounts payable		\$ 531,202	\$ 573,224
Contract liabilities		184,358	146,986
Dividends payable to shareholders		1,925	1,745
Income taxes payable		7,186	10,848
Current portion of loans and borrowings	18	6,587	7,084
Current portion of right-of-use liabilities	19	18,883	17,790
Provisions	21	16,965	18,543
Other liabilities	22	8,038	9,449
<b>Total current liabilities</b>		<b>775,144</b>	<b>785,669</b>
<b>Non-current liabilities</b>			
Loans and borrowings	18	65,108	68,007
Right-of-use liabilities	19	55,295	55,469
Deferred income tax liability		29,063	35,756
Other liabilities	22	11,489	11,390
<b>Total non-current liabilities</b>		<b>160,955</b>	<b>170,622</b>
<b>TOTAL LIABILITIES</b>		<b>936,099</b>	<b>956,291</b>
<b>SHAREHOLDERS' EQUITY</b>			
Shareholders' capital	24	115,265	114,584
Contributed surplus		1,956	1,956
Retained earnings		156,434	156,537
Accumulated other comprehensive income (loss)		(84)	(89)
<b>Total shareholders' equity</b>		<b>273,571</b>	<b>272,988</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>		<b>\$ 1,209,670</b>	<b>\$ 1,229,279</b>

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

**Bird Construction Inc.**  
**Consolidated Statement of Income**  
**For the three month periods ended March 31, 2023 and 2022**  
(in thousands of Canadian dollars, except per share amounts) (unaudited)

		Three months ended March 31,	
	Note	2023	2022
Construction revenue	10	\$ 536,459	\$ 475,521
Costs of construction		496,635	433,903
Gross profit		39,824	41,618
Income (loss) from equity accounted investments	13	84	(465)
General and administrative expenses		(31,554)	(31,304)
Income from operations		8,354	9,849
Finance and other income	26	1,171	266
Finance and other costs	27	(2,792)	(1,773)
Income before income taxes		6,733	8,342
Income tax expense	20	1,584	1,981
<b>Net income for the period</b>		<b>\$ 5,149</b>	<b>\$ 6,361</b>
<b>Basic and diluted earnings per share</b>	25	<b>\$ 0.10</b>	<b>\$ 0.12</b>

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

**Bird Construction Inc.**  
**Consolidated Statement of Comprehensive Income**  
**For the three month periods ended March 31, 2023 and 2022**

(in thousands of Canadian dollars) (unaudited)

	Note	Three months ended March 31,	
		2023	2022
<b>Net income for the period</b>		\$ 5,149	\$ 6,361
<b>Other comprehensive income (loss) for the period:</b>			
Items that will not be reclassified to net income in subsequent periods:			
Defined benefit plan actuarial gain (loss)		203	440
Deferred tax recovery (expense)		(37)	(112)
		166	328
Items that may be reclassified to net income in subsequent periods:			
Foreign currency translation on equity accounted investments	13	(27)	54
Other foreign currency translation		(8)	(9)
Deferred tax recovery (expense)		40	(32)
		5	13
<b>Total comprehensive income for the period</b>		\$ 5,320	\$ 6,702

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**Bird Construction Inc.**  
**Consolidated Statement of Changes in Equity**  
**For the three month periods ended March 31, 2023 and 2022**  
(in thousands of Canadian dollars, except per share amounts) (unaudited)

Note	Shareholders' capital	Contributed surplus	Retained earnings	Accumulated other comprehensive income (loss)	Total equity
<b>Balance at December 31, 2022</b>	\$ 114,584	\$ 1,956	\$ 156,537	\$ (89)	\$ 272,988
Net income for the period	—	—	5,149	—	5,149
Other comprehensive income (loss) for the period	—	—	166	5	171
Total comprehensive income (loss) for the period	—	—	5,315	5	5,320
Common shares issued on acquisition of Trinity	681	—	—	—	681
Dividends declared to shareholders	—	—	(5,418)	—	(5,418)
	681	—	(5,418)	—	(4,737)
<b>Balance at March 31, 2023</b>	<b>\$ 115,265</b>	<b>\$ 1,956</b>	<b>\$ 156,434</b>	<b>\$ (84)</b>	<b>\$ 273,571</b>
Dividends declared per share			\$ 0.10		
<b>Balance at December 31, 2021</b>	\$ 114,584	\$ 1,956	\$ 126,935	\$ 13	\$ 243,488
Net income for the period	—	—	6,361	—	6,361
Other comprehensive income (loss) for the period	—	—	328	13	341
Total comprehensive income (loss) for the period	—	—	6,689	13	6,702
Contributions by and dividends to owners					
Dividends declared to shareholders	—	—	(5,235)	—	(5,235)
	—	—	(5,235)	—	(5,235)
<b>Balance at March 31, 2022</b>	<b>\$ 114,584</b>	<b>\$ 1,956</b>	<b>\$ 128,389</b>	<b>\$ 26</b>	<b>\$ 244,955</b>
Dividends declared per share			\$ 0.10		

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**Bird Construction Inc.**  
**Consolidated Statement of Cash Flows**  
**For the three month periods ended March 31, 2023 and 2022**  
(in thousands of Canadian dollars) (unaudited)

	Note	Three months ended March 31,	
		2023	2022
<b>Cash flows from (used in) operating activities</b>			
Net income for the period		\$ 5,149	\$ 6,361
Items not involving cash:			
Amortization	16	1,414	1,680
Depreciation	14, 15	6,421	6,740
Gain on sale of property and equipment		(269)	(680)
(Income) loss from equity accounted investments	13	(84)	465
Finance and other income	26	(1,171)	(266)
Finance and other costs	27	2,792	1,773
Deferred compensation plan expense and other		2,019	1,394
Defined benefit pension plan expense, net of contributions		(222)	(233)
Unrealized (gain) loss on investments and other		(5)	53
Income tax expense (recovery)	20	1,584	1,981
<b>Cash flows from operations before changes in non-cash working capital</b>		<b>17,628</b>	<b>19,268</b>
Changes in non-cash working capital relating to operating activities	28	(48,327)	(33,877)
Interest received		1,170	265
Interest paid		(2,664)	(1,638)
Income taxes recovered (paid)		(5,129)	(6,278)
<b>Net cash from (used in) operating activities</b>		<b>(37,322)</b>	<b>(22,260)</b>
<b>Cash flows from (used in) investing activities</b>			
Capital distributions from equity accounted entities	12, 13	236	63
Additions to property and equipment and intangible assets	14, 16	(7,673)	(5,437)
Proceeds on sale of property and equipment	14	505	761
Acquisitions, net of cash acquired	7	(5,827)	—
Other long-term assets		69	35
<b>Net cash from (used in) investing activities</b>		<b>(12,690)</b>	<b>(4,578)</b>
<b>Cash flows from (used in) financing activities</b>			
Dividends paid on shares		(5,238)	(5,235)
Proceeds from loans and borrowings	18	20,000	—
Repayment of loans and borrowings	18	(23,396)	(2,332)
Repayment of right-of-use liabilities	19	(5,225)	(5,069)
<b>Net cash from (used in) financing activities</b>		<b>(13,859)</b>	<b>(12,636)</b>
<b>Net increase (decrease) in cash and cash equivalents during the period</b>		<b>(63,871)</b>	<b>(39,474)</b>
Effects of foreign exchange on cash balances		(3)	(46)
<b>Cash and cash equivalents, beginning of the period</b>		<b>174,607</b>	<b>190,191</b>
<b>Cash and cash equivalents, end of the period</b>	8	<b>\$ 110,733</b>	<b>\$ 150,671</b>

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

**Bird Construction Inc.**  
**Notes to the Consolidated Financial Statements**  
**For the three month periods ended March 31, 2023 and 2022**  
(in thousands of Canadian dollars, except per share amounts) (unaudited)

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**Bird Construction Inc.**  
**Notes to the Consolidated Financial Statements**  
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## 1. Structure of the company

Bird Construction Inc. (the "Company") is a corporation incorporated in the province of Ontario, Canada. The address of the Company's registered office is 5700 Explorer Drive, Suite 400, Mississauga, Ontario, Canada. The Company's common shares are traded on the Toronto Stock Exchange ("TSX") under the symbol BDT.

The Company operates from coast-to-coast and services all of Canada's major geographic markets. The Company provides a comprehensive range of construction services from new construction for industrial, commercial, institutional and civil infrastructure markets; to industrial maintenance, repair and operations ("MRO") services, heavy civil construction and mine support services; as well as vertical infrastructure including, electrical, mechanical, and specialty trades. The Company uses a variety of contract delivery methods including construction management, cost plus, integrated project delivery ("IPD"), progressive design build, stipulated sum, unit price, standard specification design-build, alternative finance projects, complex design-build, and public private partnership ("PPP") contract delivery methods.

## 2. Basis of preparation

### Statement of compliance

These unaudited interim condensed consolidated financial statements (the "financial statements") have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") applicable to the preparation of interim financial statements, including IAS 34 *Interim Financial Reporting*. These financial statements do not include all of the information and disclosures required in the Company's annual consolidated financial statements and should be read in conjunction with the Company's annual consolidated financial statements for the year ended December 31, 2022. These financial statements were authorized for issue on May 9, 2023 by the Company's Board of Directors.

### Functional and presentation currency

These financial statements are presented in Canadian dollars, which is the Company's functional currency. Unless otherwise indicated, all financial information presented has been rounded to the nearest thousand.

### Basis of measurement

These financial statements have been prepared on a going concern and historical cost basis, except for certain financial assets, derivative financial instruments and liabilities for cash-settled share-based payment arrangements which are measured at fair value.

### Segmented results

Segment results are reviewed by the Company's chief operating decision maker to assess performance and allocate resources within the Company. Management applies judgement in the aggregation of the Company's operating segments and has determined that the Company operates in one reportable segment being the general contracting sector of the construction industry. The Company's operating segments have similar economic characteristics in that the Company's operating business units provide comparable construction services, use similar contracting methods, have similar customer types, have similar long-term economic prospects, share similar cost structures, and operate in similar regulatory environments.

## 3. Use of estimates and judgements

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of revenues, expenses, assets, liabilities and the disclosure of contingent assets and liabilities at the reporting date.

Uncertainty about these assumptions and estimates could result in a material adjustment to the carrying amount of an asset or liability and/or the reported amount of revenue and expense in future periods.



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Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. Estimates and judgements used in the preparation of these financial statements are consistent with those used in the preparation of the Company's annual consolidated financial statements for the year ended December 31, 2022.

**Assets and liabilities acquired in a business combination**

The Company assesses whether an acquisition transaction should be accounted for as an asset acquisition or a business combination under IFRS 3 Business Combinations. The purchase price related to a business combination is allocated to the underlying acquired assets and liabilities based on estimates of their fair value at the time of acquisition. The determination of fair value requires the Company to make assumptions, estimates and judgements regarding future cash flows, valuation techniques, economic risk, weighted average cost of capital and future events. The measurement of purchase consideration and allocation process are therefore inherently subjective and impact the amounts assigned to identifiable assets and liabilities. As a result, the purchase price allocation impacts the Company's reported assets and liabilities (including the amounts allocated to intangible assets and goodwill), and future earnings due to the associated depreciation and amortization expense along with the required impairment testing.

**4. Significant accounting policies**

The accounting principles used in the preparation of these financial statements are consistent with those followed in the preparation of the Company's annual consolidated financial statements for the year ended December 31, 2022.

**5. New accounting standards, amendments and interpretations adopted**

The Company has adopted new amendments effective January 1, 2023 related to amendments to IAS 1 *Disclosure of Accounting Policies*, IAS 8 *Definition of Accounting Estimates* and IAS 12 *Income Taxes* that did not have a material impact on the Company's financial statements.

**6. Future accounting changes**

There are new accounting standards and amendments to accounting standards and interpretations that are effective for annual periods beginning on or after January 1, 2024 that have not been applied in preparing the financial statements for the period ended March 31, 2023. These standards and interpretations are not expected to have a material impact on the Company's financial statements.

**7. Business combinations**

**Acquisition of Trinity Communication Services Ltd.**

On February 1, 2023, the Company acquired all of the issued and outstanding shares of Trinity Communication Services Ltd. ("Trinity"). Trinity is a diversified telecommunication and utility infrastructure contractor based in Ontario, and provides services to major national and regional telecommunication, utilities, power, and internet service providers. Trinity specializes in underground, aerial, commercial inside plant, and multi-dwelling unit installations. These self-perform capabilities enable cross-selling opportunities to the Company's sizeable national client base across multiple sectors. Overall, Trinity's capabilities complement the Company's significant electrical service offering and serve as a growth catalyst for the Company's utilities portfolio.

The purchase price of the transaction totalled \$6,902 and included cash of \$5,620, equity of \$688, and a holdback and other liability of \$594. The \$594 holdback and other liability consisted of \$294 related to a final working capital reconciliation and \$300 relating to any indemnities provisions to be reconciled as at the second anniversary of the closing date.

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In connection with this acquisition, the Company incurred acquisition costs of \$85, comprised mainly of consulting and other professional fees, which were presented in general and administrative expenses in the statement of income. Transaction costs of \$7 directly attributable to the issue of common shares related to the transaction were recognized as a reduction from shareholders' capital.

The Trinity acquisition has been accounted for as a business combination using the acquisition method of accounting whereby the assets acquired, and liabilities assumed are recognized at their fair value, except for deferred tax assets or liabilities and right-of-use ("ROU") assets and ROU liabilities identified in which the acquiree is the lessee. The fair value assigned to the net assets acquired is preliminary, and is based on estimates and assumptions using information available at the time of preparation of these interim condensed consolidated financial statements. The purchase price allocation may be adjusted in the future because certain fair values have not yet been finalized as well as management's assessment of the related deferred taxes.

<b>Total common shares issued as consideration</b>		<b>79,346</b>
<b>Common share price at close on February 1, 2023</b>	<b>\$</b>	<b>8.67</b>
Equity consideration	\$	688
Acquisition holdback and other liability		594
Cash consideration		5,620
<b>Total Consideration</b>	<b>\$</b>	<b>6,902</b>
<b>Fair value of assets and liabilities of Trinity acquired:</b>		
<b>Assets acquired</b>		
Accounts receivable	\$	6,624
Income taxes recoverable		120
Inventory and Prepaid expense		245
Property and equipment		524
ROU assets		2,414
Intangible assets		2,517
<b>Liabilities assumed</b>		
Bank Indebtedness		(200)
Accounts payable		(2,478)
ROU liabilities		(2,414)
Net deferred income tax liabilities		(702)
<b>Net identifiable assets acquired</b>	<b>\$</b>	<b>6,650</b>
Goodwill		252
<b>Net assets acquired</b>	<b>\$</b>	<b>6,902</b>

The fair value and gross amount of the trade receivables acquired amounted to \$6,624.

**Goodwill and intangible assets**

Goodwill of \$252 recognized as part of the acquisition is attributed to expected revenue growth and future market development, specifically in the telecom utilities sector. These benefits are not recognized separately from goodwill, as the future economic benefits arising from them cannot be reliably measured. The goodwill recognized is not deductible for tax purposes. Identifiable intangible assets acquired of \$2,517 include computer software, backlog and customer relationships.

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**8. Cash and cash equivalents**

	<b>March 31, 2023</b>	December 31, 2022
Accessible cash	\$ 48,032	\$ 96,011
Cash held for joint operations	14,785	15,622
Restricted cash and cash equivalents	47,916	62,974
	<b>\$ 110,733</b>	<b>\$ 174,607</b>

**9. Accounts receivable**

	<b>March 31, 2023</b>	December 31, 2022
Progress billings on construction contracts	\$ 488,094	\$ 457,069
Holdbacks receivable (due within one operating cycle)	235,812	244,791
Other	3,045	6,301
	<b>\$ 726,951</b>	<b>\$ 708,161</b>

Accounts receivable are reported net of an allowance for doubtful accounts of \$1,533 as at March 31, 2023 (December 31, 2022 – \$1,632). Holdbacks receivable represent amounts billed on construction contracts which are not due until the contract work is substantially complete and the applicable lien period has expired.

**10. Revenue**

**Disaggregation of revenue**

The Company disaggregates revenue from contracts with customers by contract type, as this best depicts how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors.

	<b>Three months ended March 31,</b>	
	<b>2023</b>	<b>2022</b>
Public Private Partnerships (“PPP”)	\$ 28,962	\$ 3,863
Alternative finance projects and complex design-build	28,326	21,646
Stipulated sum, unit price and standard specification design-build	244,682	276,089
Construction management, cost plus and IPD	234,489	173,923
	<b>\$ 536,459</b>	<b>\$ 475,521</b>

**Remaining performance obligations**

The total value of all contracts awarded to the Company, less the total value of work completed on these contracts as of the reporting date is referred to as remaining performance obligations. This includes all contracts that have been awarded to the Company whether the work has commenced or will commence in the normal course.

As at March 31, 2023, the aggregate amount of remaining performance obligations from construction contracts was \$2,694,569. The value of remaining performance obligations does not include amounts for variable consideration that are constrained, agency relationship construction management projects, and estimated future work orders to be performed as part of master services agreements.

The Company expects to recognize approximately 67% of the remaining performance obligations over the next 12 months with the remaining balance being recognized beyond 12 months. This expectation is based

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on management's best estimate but contains uncertainty as it is subject to factors outside of the Company's control.

The Company's measure of remaining performance obligations is also referred to as "Backlog" and additions to remaining performance obligations are also referred to by the Company as "Securements." These measures may not be comparable with the calculation of similar measures by other entities as Backlog and Securements are not terms defined under IFRS.

**11. Other assets**

	<b>March 31, 2023</b>	<b>December 31, 2022</b>
Subcontractor / Supplier insurance deposits	\$ 1,099	\$ 1,751
Lease receivables	4,386	4,702
Total Return Swap ("TRS") derivatives (note 23)	5,114	2,950
Notes receivable	948	—
Other	797	372
Other assets	<u>\$ 12,344</u>	<u>\$ 9,775</u>
Less: current portion		
TRS derivatives	5,114	2,950
Lease receivables	1,302	1,286
Current portion	<u>6,416</u>	<u>4,236</u>
Non-current portion	<u>\$ 5,928</u>	<u>\$ 5,539</u>

The Company has a promissory note receivable outstanding from an equity accounted joint arrangement that allows the borrower to borrow an aggregate principal amount of \$10,000. This note is available to the borrower for working capital purposes and is due on December 23, 2025.

**12. Assets held for sale**

	<b>March 31, 2023</b>
<b>Assets held for sale</b>	
Balance, December 31, 2022	\$ 2,341
Capital distributions received	(40)
Sale of investment	—
Investment in equity accounted entities reclassified as held for sale	2,319
Balance, March 31, 2023	<u>\$ 4,620</u>

**Investments in equity accounted entities classified as held for sale**

During the quarter ended March 31, 2023, the Company initiated plans to sell an investment in an entity accounted for using the equity method. A buyer has been located and the sale is expected to be completed within the next 12 months. As at March 31, 2023, the investment is classified as an asset held for sale on the consolidated statement of financial position at the lesser of its carrying amount and fair value less costs to sell. The estimated fair value less cost to sell of the investment is expected to exceed its carrying value.

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**13. Projects and entities accounted for using the equity method**

The Company performs certain construction and concession related projects through joint ventures and associates which are accounted for using the equity method. The Company's joint ventures and associates are private entities and there is no quoted market value available for their shares.

The movement in the investment in projects and entities accounted for using the equity method is as follows:

Investments in equity accounted entities	<b>March 31, 2023</b>
Balance, December 31, 2022	\$ 9,786
Share of net income (loss) for the period	84
Share of other comprehensive income (loss) for the period	(27)
	<u>9,843</u>
Capital distributions received	(196)
Investments in equity accounted entities reclassified as held for sale (note 12)	(2,319)
Balance, March 31, 2023	<u>\$ 7,328</u>

**14. Property and equipment**

	<b>March 31, 2023</b>					
	<b>Land</b>	<b>Buildings</b>	<b>Leasehold improvements</b>	<b>Equipment, trucks and automotive</b>	<b>Furniture and office equipment</b>	<b>Total</b>
<b>Cost</b>						
Balance, December 31, 2022	\$ 2,788	\$ 12,895	\$ 20,121	\$ 103,462	\$ 3,137	\$ 142,403
Acquisition (note 7)	—	—	64	442	18	\$ 524
Additions	—	313	646	3,252	80	4,291
Disposals	—	—	(6)	(402)	—	(408)
Balance, March 31, 2023	<u>2,788</u>	<u>13,208</u>	<u>20,825</u>	<u>106,754</u>	<u>3,235</u>	<u>146,810</u>
<b>Accumulated depreciation</b>						
Balance, December 31, 2022	—	7,680	10,769	66,288	2,195	86,932
Disposals	—	—	(2)	(246)	—	(248)
Depreciation expense	—	113	564	2,055	64	2,796
Balance, March 31, 2023	<u>—</u>	<u>7,793</u>	<u>11,331</u>	<u>68,097</u>	<u>2,259</u>	<u>89,480</u>
<b>Net book value</b>	<u>\$ 2,788</u>	<u>\$ 5,415</u>	<u>\$ 9,494</u>	<u>\$ 38,657</u>	<u>\$ 976</u>	<u>\$ 57,330</u>

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**15. Right-of-use assets**

	March 31, 2023			
	Buildings	Equipment, trucks and automotive	Furniture and office equipment	Total
<b>Cost</b>				
Balance, December 31, 2022	\$ 51,068	\$ 54,542	\$ 1,856	\$ 107,466
Acquisition (note 7)	1,551	852	11	2,414
Additions	—	3,730	—	3,730
Disposals	—	(618)	—	(618)
Balance, March 31, 2023	52,619	58,506	1,867	112,992
<b>Accumulated depreciation</b>				
Balance, December 31, 2022	18,520	21,219	1,591	41,330
Disposals	—	(542)	—	(542)
Depreciation expense	1,666	1,850	109	3,625
Balance, March 31, 2023	20,186	22,527	1,700	44,413
Net book value	\$ 32,433	\$ 35,979	\$ 167	\$ 68,579

**16. Intangible assets**

	March 31, 2023				Total
	Trade names	Backlog	Customer relationships	Computer software	
<b>Cost</b>					
Balance, December 31, 2022	\$ 8,000	\$ 4,500	\$ 15,500	\$ 27,565	\$ 55,565
Acquisition (note 7)	—	304	2,207	6	2,517
Additions	—	—	—	3,382	3,382
Disposals	—	—	—	(1,018)	(1,018)
Balance, March 31, 2023	8,000	4,804	17,707	29,935	60,446
<b>Accumulated amortization</b>					
Balance, December 31, 2022	267	3,499	4,431	12,626	20,823
Amortization expense	50	389	615	360	1,414
Disposals	—	—	—	(1,018)	(1,018)
Balance, March 31, 2023	317	3,888	5,046	11,968	21,219
Net book value	\$ 7,683	\$ 916	\$ 12,661	\$ 17,967	\$ 39,227

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**17. Goodwill**

	<u>March 31, 2023</u>	<u>December 31, 2022</u>
Cost		
Balance, December 31, 2022	\$ 69,891	\$ 69,891
Acquisition (note 7)	252	—
Balance, March 31, 2023	<u>70,143</u>	<u>69,891</u>
Accumulated impairment	<u>14,151</u>	<u>14,151</u>
Net book value	<u>\$ 55,992</u>	<u>\$ 55,740</u>

**18. Loans and borrowings**

**Loans and borrowings**

	<u>Maturity</u>	<u>Interest rate</u>	<u>March 31, 2023</u>	<u>December 31, 2022</u>
Committed revolving credit facility	December 15, 2025	Variable	\$ 22,725	\$ 22,725
Committed non-revolving term loan facility	December 15, 2025	Variable	45,000	47,500
Equipment financing	2023 – 2027	Fixed 2.04%-4.70%	3,970	4,866
			<u>71,695</u>	<u>75,091</u>
Current portion			<u>6,587</u>	<u>7,084</u>
Non-current portion			<u>\$ 65,108</u>	<u>\$ 68,007</u>

The following table provides details of the changes in the Company's Loans and Borrowings for the three month periods ended March 31, 2023:

	<u>Syndicated revolving credit facility</u>	<u>Syndicated committed non-revolving term loan facility</u>	<u>Equipment financing</u>	<u>Total</u>
Balance, December 31, 2022	\$ 22,725	\$ 47,500	\$ 4,866	\$ 75,091
Proceeds	20,000	—	—	20,000
Repayments	(20,000)	(2,500)	(896)	(23,396)
Balance, March 31, 2023	<u>\$ 22,725</u>	<u>\$ 45,000</u>	<u>\$ 3,970</u>	<u>\$ 71,695</u>

**Syndicated credit facility**

The Company has a committed, syndicated credit facility (the "Syndicated Facility") with a maturity date to December 15, 2025. The Syndicated Facility is secured by a general interest in the assets of the Company, and consists of the following:

**Committed revolving credit facility**

The Company has a committed revolving credit facility of up to \$220,000 (December 31, 2022 – \$220,000) that includes up to \$30,000 swingline which allows the Company to enter into an overdraft position, and \$115,000 letters of credit availability. Borrowings under the facility bear interest at a rate per annum equal

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to the Canadian prime rate plus a spread. A standby fee is payable quarterly on the unutilized portion of the facility.

At March 31, 2023, the Company has \$25,312 letters of credit outstanding on the facility (December 31, 2022 – \$25,312) and has drawn \$22,725 on the facility (December 31, 2022 – \$22,725). The \$22,725 drawn on the facility is presented as non-current loans and borrowings on the Company's statement of financial position as the amounts are not expected to be settled in the Company's normal operating cycle, and are not due to be repaid until the maturity of the facility in 2025.

#### Committed non-revolving term loan facility

The Company has a committed non-revolving term loan facility totalling \$47,500 which was fully drawn under the prior amendment to the credit facility to finance the acquisitions of Stuart Olson and Dagmar in 2020 and 2021 respectively. The term loan has scheduled repayments due quarterly until the maturity date of December 15, 2025. Any repayment of the facility cannot be reborrowed. Borrowings under the facility bear interest at a rate per annum equal to the Canadian prime rate plus a spread. As at March 31, 2023, the Company has an outstanding balance of \$45,000 on the facility (December 31, 2022 – \$47,500).

#### Accordion

The Syndicated Facility includes a non-committed accordion feature allowing the Company to increase the limit of the revolving credit facility and the non-revolving term debt facility up to an additional \$50,000 in aggregate. Any increases under the accordion require creditor approval before becoming available to the Company.

The Company was in compliance with its covenants under each facility as at March 31, 2023.

#### Equipment financing

The Company has committed term credit facilities of up to \$40,000 to be used to finance equipment purchases of which as at March 31, 2023, \$1,495 is outstanding (December 31, 2022 – \$2,057). Borrowings under the facilities are secured by a first charge against the equipment financed using the facilities. Interest on the borrowings is charged at a fixed rate and is paid monthly in arrears.

The Company also has multiple, fixed interest rate, term loans which were used to finance equipment purchases. At March 31, 2023, the balance outstanding on these term loans amounted to \$2,475 (December 31, 2022 – \$2,809). Principal and interest are payable monthly, and these term loans are secured by a first charge against the specific equipment financed using these facilities.

#### Letters of credit facilities

The Company has authorized operating letters of credit facilities totalling \$150,000. At March 31, 2023, the facilities were drawn for outstanding letters of credit of \$56,051 (December 31, 2022 – \$51,627). All letters of credit issued under these facilities are supported by the pledge of Company-owned financial instruments, including cash, or through a guarantee from Export Development Canada ("EDC").

The Company has an agreement with EDC to provide performance security guarantees of up to \$100,000 for letters of credit issued by financial institutions on behalf of the Company. The Company uses this facility when letters of credit have been issued as contract security for projects that qualify for EDC coverage. At March 31, 2023, EDC has issued performance security guarantees totalling \$55,892 (December 31, 2022 – \$51,537).

The letters of credit represent performance guarantees issued to support the Company's performance obligations on major construction projects. These letters of credit are supported through the hypothecation of certain financial instruments having a market value at March 31, 2023 of \$159 (December 31, 2022 – \$90).



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**19. Leases and right-of-use liabilities**

The Company's lease contracts are effective for periods of one to eleven years but may have extension options.

The following table provides details of the changes in the Company's right-of-use ("ROU") liabilities during the period ended March 31, 2023:

	<u>March 31, 2023</u>	<u>December 31, 2022</u>
Balance, December 31, 2022	\$ 73,259	\$ 79,358
Acquisition (note 7)	2,414	—
Additions	3,730	15,045
Interest	635	2,805
Lease terminations and modifications	—	(1,397)
Repayment	(5,860)	(22,552)
Balance, March 31, 2023	<u>74,178</u>	<u>73,259</u>
Current portion	<u>18,883</u>	<u>17,790</u>
Non-current	<u>\$ 55,295</u>	<u>\$ 55,469</u>

The Company has established operating lease lines of credit of \$25,000 with the financing arms of major heavy equipment suppliers to finance equipment leases. Draws under these facilities are generally recognized as ROU liabilities, with the lease obligations being secured by the specific leased equipment. At March 31, 2023, the Company had used \$5,635 (December 31, 2022 – \$6,460) under these facilities.

**20. Income taxes**

**Provision for income taxes**

	<b>Three months ended</b>	
	<b>March 31,</b>	
	<u>2023</u>	<u>2022</u>
Income tax expense (recovery) comprised of:		
Current income taxes	\$ 4,383	\$ 6,034
Deferred income taxes	(2,799)	(4,053)
	<u>\$ 1,584</u>	<u>\$ 1,981</u>

**Income tax rate reconciliation**

	<b>Three months ended</b>	
	<b>March 31,</b>	
	<u>2023</u>	<u>2022</u>
Combined federal and provincial income tax rate	25.7%	26.2%
Increase (reductions) applicable to:		
Non-taxable items	1.7%	0.4%
Other	(3.9%)	(2.9%)
Effective rate	<u>23.5%</u>	<u>23.7%</u>

The Company's statutory tax rate is the combined federal and provincial tax rates in the jurisdictions in which the Company operates.

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**21. Provisions**

	Warranty claims and other	Legal	Total
Balance, December 31, 2022	\$ 10,254	\$ 8,289	\$ 18,543
Provisions made during the period	1,180	145	1,325
Provisions used during the period	717	(108)	609
Provisions reversed during the period	(3,070)	(442)	(3,512)
Balance, March 31, 2023	<u>\$ 9,081</u>	<u>\$ 7,884</u>	<u>\$ 16,965</u>

Various claims and litigation arise in the normal course of the construction business. It is the Company's opinion that an adequate provision has been made for any potential settlements relating to such matters and that they will not materially affect the financial position or future operations of the Company.

**22. Other liabilities**

	March 31, 2023	December 31, 2022
Liabilities for cash-settled share-based compensation plans (note 23)	\$ 16,658	\$ 18,511
Leasehold inducements	1,275	1,328
Acquisition holdback and other liability (note 7)	1,594	1,000
	<u>19,527</u>	<u>20,839</u>
Less: current portion		
Cash-settled share-based compensation plans (note 23)	6,476	8,181
Leasehold inducements	268	268
Acquisition holdback and other liability (note 7)	1,294	1,000
Current portion	<u>8,038</u>	<u>9,449</u>
Non-current portion	<u>\$ 11,489</u>	<u>\$ 11,390</u>

**23. Share-based compensation plans**

**Medium term incentive plan ("MTIP"), Equity incentive plan ("EIP") and Deferred share unit ("DSU") plan**

	March 31, 2023	December 31, 2022
MTIP liability	\$ 1,355	\$ 1,168
EIP liability	5,468	8,975
DSU liability	9,835	8,368
Liabilities for cash-settled share-based compensation plans	<u>16,658</u>	<u>18,511</u>
Less: current portion		
MTIP liability	1,346	1,168
EIP liability	2,549	4,707
DSU liability	2,581	2,306
Current portion	<u>6,476</u>	<u>8,181</u>
Non-current portion	<u>\$ 10,182</u>	<u>\$ 10,330</u>

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	March 31, 2023		
	MTIP	EIP <sup>1</sup>	DSUs
Units, beginning of period	188,906	1,712,974	1,030,552
Granted <sup>2</sup>	25,187	782,820	51,437
Forfeited	(10,577)	—	—
Vested and paid	(2,133)	(553,215)	—
Units, end of period	<b>201,383</b>	<b>1,942,579</b>	<b>1,081,989</b>

<sup>1</sup> Based on underlying units before the impact of a performance multiplier, but after the effects of the dividend adjustment ratio and the estimated forfeiture rate.

<sup>2</sup> MTIP and DSU grants include dividend reinvestments.

During the first quarter of 2023, the Company granted 40,190 units under the DSU plan at a fair market value of \$9.05 excluding dividend reinvestments. The Company also granted 719,234 units under the EIP plan at a fair market value of \$9.34, excluding dividend reinvestments.

Pursuant to the Company's MTIP granted in 2020, payments are due by November 2023, or upon retirement, if earlier. Pursuant to the Company's MTIP granted in 2023, the units vest 20% each year with the final amount vesting November 30, 2027. Payments pursuant to the Company's EIP granted in 2021, 2022 and 2023 vest on December 2024, December 2025 and December 2026, respectively. Payments pursuant to the Company's DSU Plan are cash settled no later than December 31 of the following year in which the Director ceases to hold any position within the Company.

Expenses (recoveries) arising from share-based payment transactions<sup>1</sup>

	Three months ended March 31,	
	2023	2022
MTIP	\$ 207	\$ 111
EIP	2,560	642
DSU	1,467	(194)
	<b>\$ 4,234</b>	<b>\$ 559</b>

<sup>1</sup> Expenses are before the effect of the TRS derivative contracts.

The Company enters into TRS derivative contracts for the purpose of managing its exposure to changes in the fair value of its MTIP, EIP and DSU share-based compensation plans, due to changes in the fair value of the Company's common shares. The Company recognized a gain of \$2,164 on these derivatives in the statement of income in general and administrative expenses for the quarter ended March 31, 2023 (2022 – \$913 loss).

## 24. Shareholders' capital

The Company is authorized to issue an unlimited number of common shares. The Company is authorized to issue preference shares in series with rights set by the Board of Directors, up to a balance not to exceed 35% of the outstanding common shares. As at March 31, 2023 and December 31, 2022, no preferred shares have been issued. During the quarter, transaction costs of \$7 directly attributable to the issuance of common shares for the acquisition of Trinity were recognized as a deduction from shareholders' capital (note 7).

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	March 31, 2023	
	Number of shares	Amount
Balance, beginning of period	53,695,293	\$ 114,584
Common shares issued (note 7)	79,346	681
Balance, end of period	<u>53,774,639</u>	<u>\$ 115,265</u>

**25. Earnings per share**

	Three months ended March 31,	
	2023	2022
Net income	\$ 5,149	\$ 6,361
Weighted average number of common shares (basic and diluted)	<u>53,747,309</u>	<u>53,695,293</u>
Basic and diluted earnings per share	<u>\$ 0.10</u>	<u>\$ 0.12</u>

**26. Finance and other income**

	Three months ended March 31,	
	2023	2022
Interest income on lease receivables	\$ 32	\$ 40
Other interest income	1,139	226
	<u>\$ 1,171</u>	<u>\$ 266</u>

**27. Finance and other costs**

	Three months ended March 31,	
	2023	2022
Interest on loans and borrowings	\$ 1,988	\$ 807
Interest on ROU liabilities	635	697
Other	169	269
	<u>\$ 2,792</u>	<u>\$ 1,773</u>

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**28. Other cash flow information**

**Changes in non-cash working capital relating to operating activities**

	Three months ended March 31,	
	2023	2022
Accounts receivable	\$ (12,198)	\$ 28,197
Contract assets	(21,763)	(8,908)
Inventory and prepaid expenses	573	(178)
Other assets	(17)	7
Accounts payable	(44,628)	(26,237)
Contract liabilities	37,372	(9,587)
Provisions	(1,578)	(7,012)
Deferred compensation plan expense and other	(6,088)	(10,159)
	<b>\$ (48,327)</b>	<b>\$ (33,877)</b>

**29. Financial instruments**

**Carrying values and fair values**

Determination of fair value and the resulting hierarchy requires the use of observable market data whenever available. The classification of a financial instrument in the hierarchy is based upon the lowest level of input that is significant to the measurement of fair value.

The hierarchy of inputs is summarized in note 32 of the Company's December 31, 2022. annual consolidated financial statements.

The Company's TRS derivative contracts (note 11) and warrants are classified as Level 2 measurements in the fair value hierarchy. The Company does not have any financial instruments classified as Level 3 that are carried at fair value. There were no transfers between levels in the fair value hierarchy during the three month periods ended ended March 31, 2023 and 2022.

The fair value of the Company's loans and borrowings approximate their carrying values on a discounted cash flow basis as the majority of these obligations bear interest at market rates. The fair values of the remaining financial instruments approximate their carrying value due to their relatively short periods to maturity.

**Financial risk management**

In the normal course of business, the Company is exposed to several risks related to financial instruments that can affect its operating performance. These risks and the actions taken to manage them are as follows:

i. **Credit risk**

Credit risk relates to the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet their contractual obligation.

With respect to accounts receivable, concentration of credit risk is limited due to the geographic dispersion of revenues and a diversified customer base. Before entering into any construction contract and during the course of the construction project, the Company satisfies itself that the customer has adequate resources to fulfil its contractual payment obligations as construction work is completed. If a customer was unable or unwilling to pay the amount owing, the Company will generally have a right to register a lien against the project that will normally provide some security that the amount owed would be realized.

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Short-term deposits and short-term investments are subject to minimal credit risk as they are placed with only major Canadian financial institutions. As is reasonably practical, these investments are placed with several different Canadian financial institutions, thereby reducing the Company's exposure to a default by any one financial institution.

At March 31, 2023, accounts receivable outstanding for greater than 90 days and considered past due by the Company represent 15.0% (December 31, 2022 – 16.6%) of the balance of progress billings on construction contracts receivable. The Company has recorded an allowance of \$1,533 (December 31, 2022 – \$1,632) against these past due receivables, net of amounts recoverable from others.

**ii. Liquidity risk**

Liquidity risk relates to the risk that the Company will not be able to meet its financial obligations as they become due. The Company manages this risk through management of its capital structure, monitoring and reviewing actual and forecasted cash flows and the effect on bank covenants, and maintaining unused credit facilities where possible to ensure there are available cash resources to meet the Company's liquidity needs. In managing liquidity risk, the Company has access to committed short and long-term debt facilities as well as equity markets, the availability of which is dependent on market conditions.

The Company has working capital of \$173,174 (December 31, 2022 – \$184,632) which is available to support surety requirements related to construction projects. Working capital is calculated as total current assets less total current liabilities. As a component of working capital, the Company maintains significant balances of cash and cash equivalents. These balances, less \$159 hypothecated to support outstanding letters of credit and \$47,757 held in restricted trust accounts, are available to meet the general financial obligations of the Company as they become due. Restricted cash in trust is held in segregated accounts for payment obligations on certain projects. Refer to note 18 in respect of the Syndicated facility and the Company's other debt instruments, which further improve the Company's access to liquidity. At March 31, 2023, the Company had a total undrawn balance on its committed revolving credit facility of \$171,963 (December 31, 2022 – \$171,963). Also, the Company has a non-committed accordion of up to an additional \$50,000 to increase the limit of the committed revolving credit facility and the committed non-revolving term debt facility. The Company also has committed term credit facilities of up to \$40,000 to be used to finance equipment purchases of which \$38,505 is undrawn as at March 31, 2023 (December 31, 2022 – \$37,943). The Company believes that it has access to sufficient funding through the use of these facilities and its cash and cash equivalents to meet its foreseeable operating requirements.

**iii. Market risk**

Market risk is the risk that changes in market prices, such as interest rates, equity prices and corporate bond yields, will affect the Company's income or the value of its holdings in liquid securities. The discount rate used to establish the pension obligation was determined by reference to market interest rates on AA-rated corporate bonds with cash flows that approximate the timing and amount of expected benefit payments.

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is exposed to interest rate risk to the extent that its credit facilities and TRS derivatives are based on variable rates of interest.

At March 31, 2023, a one percent change in the interest rate applied to the Company's variable rate long-term debt would change annual income before income taxes by approximately \$677 (2022 – \$714).

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The Company has certain share-based compensation plans, where the values are based on the common share price of the Company. The Company has fixed a portion of the settlement costs of these plans by entering into various TRS derivative contracts maturing in 2023. The TRS derivatives are not designated as a hedge. The change in the value of the TRS derivatives is recorded each quarter based on the difference between the fixed price and the market price of the Company's common shares at the end of each quarter. The TRS derivatives are classified as derivative financial instruments. At March 31, 2023, a 10 percent change in the share price applied to the Company's TRS derivatives would change the fair value of the derivative by approximately \$1,856 (2022 – \$1,411), with a corresponding impact to income before income taxes.

iv. **Currency risk**

Currency risk is the risk that fluctuations in currency exchange rates will affect the Company's net income. The Company uses foreign currency to settle payments to vendors and subcontractors in the foreign currency. Foreign currency risk is managed by the Company through the use of foreign currency derivatives. At March 31, 2023, a 10 percent movement in the Canadian and U.S. dollar exchange rate would have changed the carrying value of U.S. dollar denominated assets and liabilities by approximately \$157 (2022 – \$321), with a corresponding impact to income before income taxes.

**30. Commitments and contingencies**

**Commitments**

Outstanding surety lien bonds issued on behalf of the Company in connection with liens by subcontractors and suppliers at March 31, 2023 totalled \$94,536 (December 31, 2022 – \$87,787). The Company has acquired minority equity interests in a number of PPP concession entities (note 13), which require the Company to make \$1,816 in future capital injections. These commitments have been secured by letters of credit totalling \$1,816 (December 31, 2022 – \$1,816).

**Contingencies**

The Company is contingently liable for the usual contractor's obligations relating to performance and completion of construction contracts. These include the Company's contingent liability for the performance obligations of its subcontractors. Where possible and appropriate, the Company obtains performance bonds, subcontract/supplier insurance or alternative security from subcontractors. However, where this is not possible, the Company is exposed to the risk that subcontractors will fail to meet their performance obligations. In that eventuality, the Company would be obliged to complete the subcontractor's contract, generally by engaging another subcontractor, and the cost of completing the work could exceed the original subcontract price. The Company makes appropriate provision in the financial statements for all known liabilities relating to subcontractor defaults.

**31. Eligible dividends declared with a record date subsequent to the financial statement date**

As of the date of the approval of these financial statements, the Board of Directors has declared eligible dividends with a record date subsequent to the date of the financial statements, for the following months:

<b>Eligible dividends declared</b>	<b>Record date</b>	<b>Payment date</b>	<b>Dividend per share</b>
April dividend	April 28, 2023	May 19, 2023	\$0.0358
May dividend	May 31, 2023	June 20, 2023	\$0.0358
June dividend	June 30, 2023	July 20, 2023	\$0.0358
July dividend	July 31, 2023	August 18, 2023	\$0.0358