

# bird at a glance

Publicly traded for over 70 years, Bird is a well-respected builder in the Canadian construction industry offering unique sustainable solutions to clients. The Company focuses on executing challenging projects that leverages the technical strengths and collaboration of our 5,000+ team members. Bird's disciplined approach toward growth, diversification and risk management coupled with a strong balance sheet positions the Company to deliver shareholder value over the long term.

## TRAILING TWELVE MONTH AS OF Q3 2021:

**\$2.2B**  
REVENUE

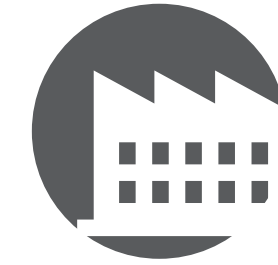
**\$53M**  
NET INCOME

**\$60M**  
ADJUSTED  
EARNINGS<sup>(1)</sup>

**\$120M**  
ADJUSTED  
EBITDA<sup>(1)</sup>



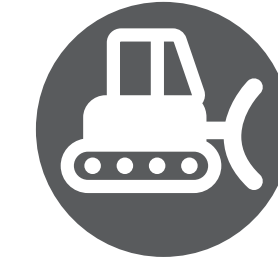
BUILDINGS



LIGHT INDUSTRIAL



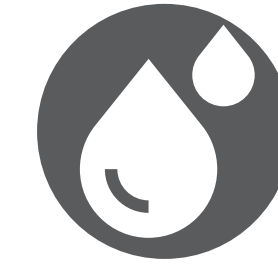
COMMERCIAL



CIVIL



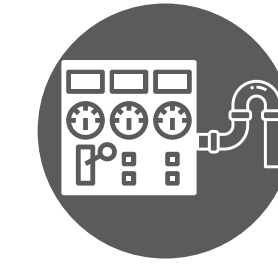
INSTITUTIONAL



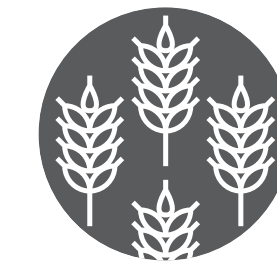
ENVIRONMENTAL



TRANSPORTATION



MECHANICAL



AGRICULTURE



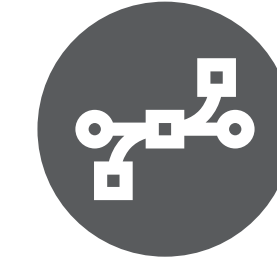
MINING



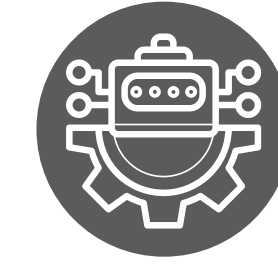
RESIDENTIAL



POWER



UTILITIES



ELECTRICAL & INSTRUMENTATION

(1) Adjusted Earnings and Adjusted EBITDA are non-GAAP measures that do not have standardized meanings under IFRS. Refer to the "Terminology & Non-GAAP Measures" section in Bird's most recently filed MD&A for the period ended September 30, 2021, prepared as of November 9, 2021. This document is available on Bird's SEDAR profile, at [www.sedar.com](http://www.sedar.com) and on the Company's website at [www.bird.ca](http://www.bird.ca).