

# **Bird Construction Inc.**

Interim Condensed Consolidated Financial Statements

For the three and six month periods ended June 30, 2022 and 2021

(unaudited)

# **Notice to Reader**

The accompanying unaudited interim condensed consolidated financial statements of Bird Construction Inc. have been prepared by and are the responsibility of management. The unaudited interim condensed consolidated financial statements for the three and six month periods ended June 30, 2022 and 2021 have not been reviewed by the Company's independent external auditor.

# Bird Construction Inc. Consolidated Statement of Financial Position As at June 30, 2022 and December 31, 2021

(in thousands of Canadian dollars) (unaudited)

	Note	June 30, 2022	December 31, 2021		
ASSETS					
Current assets	0	04.004	•	100 101	
Cash and cash equivalents Accounts receivable	8 9	\$ 84,931	\$	190,191	
Contract assets	9	660,174		597,814	
Inventory and prepaid expenses		66,966		55,949	
Income taxes recoverable		8,114		9,406	
Other assets	11	15,958		9,175 6,119	
Assets held for sale	13	2,460		4,416	
Total current assets	10	2,999 841,602		873,070	
Non-current assets					
Other assets	11	5,886		9,104	
Investments in equity accounted entities	12	12,383		13,471	
Property and equipment	14	57,095		55,004	
Right-of-use assets	15	68,059		67,497	
Deferred income tax asset		30,024		32,784	
Intangible assets	16	31,194		30,478	
Goodwill		55,740		55,740	
Total non-current assets		260,381		264,078	
TOTAL ASSETS		\$ 1,101,983	\$	1,137,148	
LIABILITIES					
Current liabilities					
Accounts payable		\$ 477,065	\$	514,330	
Contract liabilities		125,467		130,315	
Dividends payable to shareholders		1,745		1,745	
Income taxes payable		8,133		7,991	
Current portion of loans and borrowings	17	27,098		7,470	
Current portion of right-of-use liabilities	18	17,080		19,782	
Provisions	20	19,407		27,316	
Other liabilities	21	5,552		12,311	
Total current liabilities		681,547		721,260	
Non-current liabilities	47				
Loans and borrowings	17	67,707		71,211	
Right-of-use liabilities	18	60,156		59,576	
Deferred income tax liability	21	26,713		24,798	
Other liabilities Pension liabilities	21	12,267		16,583	
				232	
Total non-current liabilities		166,843		172,400	
TOTAL LIABILITIES		848,390		893,660	
SHAREHOLDERS' EQUITY Shareholders' capital	24	444 504		114 504	
Contributed surplus	24	114,584		114,584 1,956	
Retained earnings		1,956 137,095		1,956	
Accumulated other comprehensive income		(42)		120,935	
Total shareholders' equity		253,593		243,488	
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		\$ 1,101,983	\$	1,137,148	

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

Approved on behalf of the Board of Directors

Paul R. Raboud Chairman of the Board Karyn Brooks
Audit Committee Chair

# Bird Construction Inc. Consolidated Statement of Income For the three and six month periods ended June 30, 2022 and 2021

(in thousands of Canadian dollars, except per share amounts) (unaudited)

		Thr	ee months	ende	d June 30,	S	Six months e	nde	d June 30,
	Note		2022		2021		2022		2021
Construction revenue	10	\$	576,688	\$	556,362	\$	1,052,209	\$	1,000,999
Costs of construction	28		533,245		507,340		967,148		912,061
Gross profit			43,443		49,022		85,061		88,938
Income (loss) from equity accounted investments	12		139		1,796		(326)		2,118
General and administrative expenses	28		(31,014)		(30,524)		(62,318)		(59,961)
Income from operations			12,568		20,294		22,417		31,095
Finance and other income	26		8,989		290		9,255		592
Finance and other costs	27		(2,319)		(2,201)		(4,092)		(3,940)
Income before income taxes			19,238		18,383		27,580		27,747
Income tax expense	19		5,134		4,753		7,115		6,998
Net income for the period		\$	14,104	\$	13,630	\$	20,465	\$	20,749
Basic and diluted earnings per share	25	\$	0.26	\$	0.26	\$	0.38	\$	0.39

# Bird Construction Inc. Consolidated Statement of Comprehensive Income For the three and six month periods ended June 30, 2022 and 2021

(in thousands of Canadian dollars) (unaudited)

		Three months ended June 30			d June 30,	Six	k months ei	l June 30,	
	Note		2022		2021		2022		2021
Net income for the period		\$	14,104	\$	13,630	\$	20,465	\$	20,749
Other comprehensive income (loss) for the period:									
Items that will not be reclassified to net income in subsequent periods:									
Defined benefit plan actuarial gain (loss)			(217)		208		223		3,458
Deferred tax recovery (expense)			55		(49)		(57)		(850)
			(162)		159		166		2,608
Items that may be reclassified to net income in subsequent periods:									
Foreign currency translation on equity accounted investments	12		(117)		30		(63)		49
Other foreign currency translation			18		(4)		9		(29)
Deferred tax recovery (expense)			31		(8)		(1)		(37)
			(68)		18		(55)		(17)
Total comprehensive income for the period		\$	13,874	\$	13,807	\$	20,576	\$	23,340

# Bird Construction Inc. Consolidated Statement of Changes in Equity For the three and six month periods ended June 30, 2022 and 2021

(in thousands of Canadian dollars, except per share amounts) (unaudited)

	Note	Sha	areholders' capital		Contributed surplus	Retained earnings	Accumulated other mprehensive income	Total equity
Balance at Balance at December 31, 2021		\$	114,584	\$	1,956	\$ 126,935	\$ 13	\$ 243,488
Net income for the period			_		_	20,465	_	20,465
Other comprehensive income (loss) for the period			_		_	166	(55)	111
Total comprehensive income (loss) for the period			_	_	_	20,631	(55)	20,576
Contributions by and dividends to owners								
Dividends declared to shareholders			_		_	(10,471)	_	(10,471)
			_		_	(10,471)	_	(10,471)
Balance at Balance at June 30, 2022		\$	114,584	\$	1,956	\$ 137,095	\$ (42)	\$ 253,593
Dividends declared per share						\$ 0.20		
Balance at Balance at December 31, 2020		\$	108,064	\$	1,956	\$ 102,520	\$ 70	\$ 212,610
Net income for the period			_		_	20,749	_	20,749
Other comprehensive income (loss) for the period			_		_	2,608	(17)	2,591
Total comprehensive income (loss) for the period			_	_	_	23,357	(17)	23,340
Contributions by and dividends to owners								
Dividends declared to shareholders			_		_	(10,343)	_	(10,343)
			_		_	(10,343)		(10,343)
Balance at Balance at June 30, 2021		\$	108,064	\$	1,956	\$ 115,534	\$ 53	\$ 225,607
Dividends declared per share						\$ 0.20		

# Bird Construction Inc. Consolidated Statement of Cash Flows For the six month periods ended June 30, 2022 and 2021

(in thousands of Canadian dollars) (unaudited)

		Six months er			ıne 30,
	Note		2022		2021
Cash flows from (used in) operating activities					
Net income for the period		\$	20,465	\$	20,749
Items not involving cash:					
Amortization	16		3,357		2,936
Depreciation	14, 15		14,691		12,922
Gain on sale of property and equipment			(1,519)		(513)
(Income) loss from equity accounted investments	12		326		(2,118)
Finance and other income	26		(2,566)		(592)
Finance and other costs	27		4,092		3,940
Deferred compensation plan expense and other			2,771		4,732
Defined benefit pension plan expense, net of contributions			(275)		(89)
Unrealized (gain) loss on investments and other			4		258
Income tax expense (recovery)	19		7,115		6,998
Cash flows from operations before changes in non-cash working capital			48,461		49,223
Changes in non-cash working capital relating to operating activities	29		(133,682)		(115,260)
Interest received			3,321		536
Interest paid			(3,844)		(3,425)
Income taxes recovered (paid)			(9,139)		(19,786)
Net cash from (used in) operating activities			(94,883)		(88,712)
Cash flows from (used in) investing activities					
Investments in equity accounted entities	12		_		(768)
Capital distributions from equity accounted entities	12, 13		615		1,525
Proceeds on sale of investment in equity accounted entities	13		1,501		_
Additions to property and equipment and intangible assets	14, 16		(13,487)		(3,208)
Proceeds on sale of property and equipment	14		1,448		1,553
Other long-term assets			3,842		4,343
Net cash from (used in) investing activities			(6,081)		3,445
Cash flows from (used in) financing activities					
Dividends paid on shares			(10,471)		(10,343)
Proceeds from loans and borrowings	17		20,000		20,000
Repayment of loans and borrowings	17		(3,876)		(29,433)
• •	18				, , ,
Repayment of right-of-use liabilities	10		(9,983)		(9,754)
Net cash from (used in) financing activities			(4,330)		(29,530)
Net increase (decrease) in cash and cash equivalents during the period			(105,294)		(114,797)
Effects of foreign exchange on cash balances			34		(201)
Cash and cash equivalents, beginning of the period			190,191		212,068
Cash and cash equivalents, end of the period	8	\$	84,931	\$	97,070

(in thousands of Canadian dollars, except per share amounts) (unaudited)

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(in thousands of Canadian dollars, except per share amounts) (unaudited)

# 1. Structure of the company

Bird Construction Inc. (the "Company") is a corporation incorporated in the province of Ontario, Canada. The address of the Company's registered office is 5700 Explorer Drive, Suite 400, Mississauga, Ontario, Canada. The Company's common shares are traded on the Toronto Stock Exchange ("TSX") under the symbol BDT.

The Company operates from coast-to-coast and services all of Canada's major geographic markets. The Company provides a comprehensive range of construction services from new construction for industrial, commercial, institutional and civil infrastructure markets; to industrial maintenance, repair and operations ("MRO") services, heavy civil construction and mine support services; as well as vertical infrastructure including, electrical, mechanical, and specialty trades. The Company uses a variety of contract delivery methods including construction management, cost plus, integrated project delivery ("IPD"), stipulated sum, unit price, standard specification design-build, alternative finance projects, complex design-build, progressive design build, and public private partnerships ("PPP") contract delivery methods.

# 2. Basis of preparation

### Statement of compliance

These unaudited interim condensed consolidated financial statements (the "financial statements") have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") applicable to the preparation of interim financial statements, including IAS 34 *Interim Financial Reporting*. These financial statements do not include all of the information and disclosures required in the Company's annual consolidated financial statements and should be read in conjunction with the Company's annual consolidated financial statements for the year ended December 31, 2021. These financial statements were authorized for issue on August 9, 2022 by the Company's Board of Directors.

#### **Functional and presentation currency**

These financial statements are presented in Canadian dollars, which is the Company's functional currency. Unless otherwise indicated, all financial information presented has been rounded to the nearest thousand.

#### **Basis of measurement**

These financial statements have been prepared on a going concern and historical cost basis, except for certain financial assets, derivative financial instruments and liabilities for cash settled share-based payment arrangements which are measured at fair value.

#### Segmented results

Segment results are reviewed by the Company's chief operating decision maker to assess performance and allocate resources within the Company. Management applies judgement in the aggregation of the Company's operating segments and has determined that the Company operates in one reportable segment being the general contracting sector of the construction industry. The Company's operating segments have similar economic characteristics in that each of the Company's operating business units provides comparable construction services, use similar contracting methods, have similar long-term economic prospects, share similar cost structures, and operate in similar regulatory environments.

#### 3. Use of estimates and judgements

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of revenues, expenses, assets, liabilities and the disclosure of contingent assets and liabilities at the reporting date.

Uncertainty about these assumptions and estimates could result in a material adjustment to the carrying amount of an asset or liability and/or the reported amount of revenue and expense in future periods. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting

(in thousands of Canadian dollars, except per share amounts) (unaudited)

estimates are recognized in the period in which the estimates are revised and in any future periods affected. Estimates and judgements used in the preparation of these financial statements are consistent with those used in the preparation of the Company's annual consolidated financial statements for the year ended December 31, 2021.

#### Impact of the COVID-19 pandemic

The COVID-19 pandemic continued to disrupt global health and the economy in 2022. While widespread vaccination programs and government policies were enacted in response to the pandemic, the Canadian construction industry continues to face volatility. The duration of the pandemic and the associated impact to future financial and operational measures are unknown. As a result, the corresponding impacts to key variables including our workforce, supply chain, project pursuit and awards cycle, and project site measures remain uncertain. The situation remains fluid; however, the Company has responded well to the challenges presented to date and is well positioned to continue responding to fluctuating scenarios.

# 4. Significant accounting policies

The accounting principles used in the preparation of these financial statements are consistent with those followed in the preparation of the Company's annual consolidated financial statements for the year ended December 31, 2021.

# 5. New accounting standards, amendments and interpretations adopted

The Company has adopted new amendments effective January 1, 2022 related to IAS 37 *Onerous Contracts* and annual improvements to IFRS standards 2018-2020 for IFRS 9 *Financial Instruments* and IFRS 16 *Leases* that did not have a material impact on the Company's financial statements.

#### 6. Future accounting changes

There are new accounting standards and amendments to accounting standards and interpretations that are effective for annual periods beginning on or after January 1, 2023 that have not been applied in preparing the financial statements for the period ended June 30, 2022. These standards and interpretations are not expected to have a material impact on the Company's financial statements.

#### 7. Business combinations

#### **Acquisition of Dagmar Construction Inc.**

Effective September 1, 2021, the Company acquired all of the issued and outstanding shares of Dagmar Construction Inc. ("Dagmar"). Dagmar is an Ontario-based construction company with extensive experience across key civil infrastructure sub-sectors including road, bridge, rail, sewer and water, and commercial-institutional sites. One of the key rationales for the business combination was to combine and integrate Dagmar's capabilities and service offerings for both private and public owners across Ontario, acting as a catalyst in this attractive end market. In selected national markets where the Company had civil activity, the acquisition of Dagmar added specialized capabilities to broaden client service offerings and increase diversification.

The purchase price of the transaction totalled \$32,502 and included cash of \$23,600, equity of \$6,537, and a holdback and other liability of \$2,364. The \$2,364 holdback and other liability consists of \$1,364 related to a final working capital reconciliation and \$1,000 relating to any indemnities provisions to be reconciled as at the second anniversary of the closing date. The Company has paid \$1,364 towards the final working capital reconciliation in the six months ended June 30, 2022.

(in thousands of Canadian dollars, except per share amounts) (unaudited)

# 8. Cash and cash equivalents

	June 30,	December 31,
Cash and cash equivalents	2022	2021
Accessible cash	\$ 2,966	\$ 102,972
Cash held for joint operations	18,974	22,708
Restricted cash	62,747	64,421
Restricted short-term deposits held to support letters of credit	244	90
	\$ 84,931	\$ 190,191
	June 30,	December 31,
Restricted cash and cash equivalents	2022	2021
Cash and cash equivalents held to support letters of credit (note 17)	\$ 244	\$ 139
Restricted cash held in trust	 62,747	64,372
	\$ 62,991	\$ 64,511

Restricted cash and cash equivalents represent amounts that are not available for general operating purposes. Restricted cash held in trust relates to trust obligations on certain projects for which we have segregated accounts.

The description of the components of cash and cash equivalents is summarized in note 8 of the Company's December 31, 2021 annual consolidated financial statements.

#### 9. Accounts receivable

	June 30, 2022	December 31, 2021
Progress billings on construction contracts	\$ 445,423	\$ 412,674
Holdbacks receivable (due within one operating cycle)	209,608	178,898
Other	 5,143	6,242
	\$ 660,174	\$ 597,814

Accounts receivable are reported net of an allowance for doubtful accounts of \$1,513 as at June 30, 2022 (December 31, 2021 – \$1,527). Holdbacks receivable represent amounts billed on construction contracts which are not due until the contract work is substantially complete and the applicable lien period has expired.

#### 10. Revenue

#### Disaggregation of revenue

The Company disaggregates revenue from contracts with customers by contract type, as this best depicts how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors.

	Thi	ree months	ende	d June 30,		June 30,		
		2022		2021		2022		2021
Public Private Partnerships ("PPP")	\$	7,790	\$	1,097	\$	11,653	\$	1,540
Alternative finance projects and complex								
design-build		27,848		13,225		49,494		25,069
Stipulated sum, unit price and standard specification design-build		338,654		317,735		614,743		560,325
Construction management, cost plus and IPD		202,396		224,305		376,319		414,065
	\$	576,688	\$	556,362	\$	1,052,209	\$	1,000,999

(in thousands of Canadian dollars, except per share amounts) (unaudited)

### Remaining performance obligations

The total value of all contracts awarded to the Company, less the total value of work completed on these contracts as of the reporting date is referred to as remaining performance obligations. This includes all contracts that have been awarded to the Company whether the work has commenced or will commence in the normal course.

As at June 30, 2022, the aggregate amount of remaining performance obligations from construction contracts was \$2,877,688. The value of remaining performance obligations does not include amounts for variable consideration that are constrained, agency relationship construction management projects, and estimated future work orders to be performed as part of master services agreements.

The Company expects to recognize approximately 57% of the remaining performance obligations over the next 12 months with the remaining balance being recognized beyond 12 months. This expectation is based on management's best estimate but contains uncertainty as it is subject to factors outside of management's control.

The Company's measure of remaining performance obligations is also referred to as "Backlog" and additions to remaining performance obligations are also referred to by the Company as "Securements"; these measures may not be comparable with the calculation of similar measures by other entities as Backlog and Securements are not terms defined under IFRS.

#### 11. Other assets

		June 30, 2022		December 31, 2021
Subcontractor / Supplier insurance deposits	\$	1,274	\$	4,403
Lease receivables	Ψ	5,303	Ψ	5,895
Total Return Swap ("TRS") derivatives		1,222		4,896
Foreign currency forward swaps		2		29
Pension asset		266		_
Warrants		279		_
Other assets		8,346		15,223
Less: current portion				
TRS derivatives		1,222		4,896
Lease receivables		1,236		1,194
Foreign currency forward swaps		2		29
Current portion		2,460		6,119
Non-current portion	\$	5,886	\$	9,104

During the quarter ended June 30, 2022, the Company received warrants for common shares of a publicly traded entity as part of the settlement of outstanding receivables with a customer. The warrants have been classified as a derivative financial instrument measured at fair value, with subsequent changes in fair value recognized through profit and loss in finance and other income. The fair value of the warrants received have been calculated using a Black-Scholes valuation model. The Company recognized a loss of \$628 on these derivatives in the statement of income in finance and other income for the period ended June 30, 2022 (2021 – \$ nil).

### 12. Projects and entities accounted for using the equity method

The Company performs some construction and concession related projects through joint ventures and associates which are accounted for using the equity method. The Company's joint ventures and associates are private entities and there is no quoted market value available for their shares.

# **Bird Construction Inc.**

# Notes to the Interim Condensed Consolidated Financial Statements For the three and six month periods ended June 30, 2022 and 2021

(in thousands of Canadian dollars, except per share amounts) (unaudited)

The movement in the investment in projects and entities accounted for using the equity method is as follows:

Investments in equity accounted entities	June 30, 2022
Balance, December 31, 2021	\$ 13,471
Share of net income (loss) for the period	(430)
Share of other comprehensive income (loss) for the period	(63)
	 12,978
Capital distributions received	(595)
Balance, June 30, 2022	\$ 12,383

	Three months ended June 30,					Six months ended June 30,			
		2022		2021		2022		2021	
Share of net income (loss) for the period	\$	35	\$	1,796	\$	(430)	\$	2,118	
Gain on sale of investments in equity accounted entities		104				104		_	
Income from equity accounted investments	\$	139	\$	1,796	\$	(326)	\$	2,118	

# 13. Assets held for sale

Assets held for sale	June 30, 2022
Balance, December 31, 2021	\$ 4,416
Capital distributions received	(20)
Sale of investment	(1,397)
Balance, June 30, 2022	\$ 2,999

# 14. Property and equipment

					June 30,	202	2			
Cont	Land		Buildings	Leasehold improvements		Equipment, trucks and automotive		Furniture and office equipment		Total
Cost Balance, December 31, 2021 Additions Disposals	\$	2,352 —	\$ 12,685 143	\$	17,282 975 (14)	\$	98,695 8,156 (2,452)	\$	3,184 140 (27)	\$ 134,198 9,414 (2,493)
Balance, June 30, 2022		2,352	12,828		18,243		104,399		3,297	141,119
Accumulated depreciation Balance, December 31, 2021		_	7,210		8,452		61,342		2,190	79,194
Disposals  Depreciation expense		_	235		(3) 1,172		(2,055) 5,397		(23) 107	(2,081) 6,911
Balance, June 30, 2022			7,445		9,621		64,684		2,274	84,024
Net book value	\$	2,352	\$ 5,383	\$	8,622	\$	39,715	\$	1,023	\$ 57,095

(in thousands of Canadian dollars, except per share amounts) (unaudited)

# 15. Right-of-use assets

	June 30, 2022								
Cost		Buildings		Equipment, trucks and automotive	F	urniture and office equipment		Total	
Balance, December 31, 2021	\$	43,393	\$	51,441	\$	1,848	\$	96,682	
Additions		7,514		1,833		_		9,347	
Disposals		(954)		(1,453)		_		(2,407)	
Balance, June 30, 2022		49,953		51,821		1,848		103,622	
Accumulated depreciation									
Balance, December 31, 2021		11,963		16,257		965		29,185	
Disposals		_		(1,402)		_		(1,402)	
Depreciation expense		3,239		4,160		381		7,780	
Balance, June 30, 2022		15,202		19,015		1,346		35,563	
Net book value	\$	34,751	\$	32,806	\$	502	\$	68,059	

# 16. Intangible assets

			Jun	e 30, 2022		
	Trade names	cklog and agency contracts		Customer tionships	Computer software	Total
Cost						
Balance, December 31, 2021	\$ 8,000	\$ 4,500	\$	15,500	\$ 17,164	\$ 45,164
Additions	_	_		_	4,073	4,073
Disposals	 				 (518)	(518)
Balance, June 30, 2022	8,000	4,500		15,500	20,719	48,719
Accumulated amortization						
Balance, December 31, 2021	67	1,790		2,189	10,640	14,686
Amortization expense	100	854		1,122	1,281	3,357
Disposals	_	_		_	(518)	(518)
Balance, June 30, 2022	167	2,644		3,311	11,403	17,525
Net book value	\$ 7,833	\$ 1,856	\$	12,189	\$ 9,316	\$ 31,194

(in thousands of Canadian dollars, except per share amounts) (unaudited)

#### 17. Loans and borrowings

#### Loans and borrowings

	Maturity	Interest rate	June 30, 2022	December 31, 2021
Committed revolving credit facility	01-Sep-24	Variable	\$ 42,725	\$ 22,725
Committed non-revolving term loan facility	01-Sep-24	Variable	48,125	49,375
Equipment financing	2022 – 2025	Fixed 2.04%-3.73%	3,955	6,581
			94,805	78,681
Current portion			27,098	7,470
Non-current portion			\$ 67,707	\$ 71,211

The following table provides details of the changes in the Company's Loans and Borrowings during the six months ended June 30, 2022:

	Syndicated lving credit facility	no	Syndicated committed on-revolving loan facility	Equipment financing	Total
Balance, December 31, 2021	\$ 22,725	\$	49,375	\$ 6,581	\$ 78,681
Proceeds	20,000		_	_	20,000
Repayments	_		(1,250)	(2,626)	(3,876)
Balance, June 30, 2022	\$ 42,725	\$	48,125	\$ 3,955	\$ 94,805

#### Syndicated credit facility

The Company has a three-year committed, syndicated credit facility (the "Syndicated Facility") secured by a general interest in the assets of the Company. The Syndicated Facility consists of the following:

#### Committed revolving credit facility

The Company has a committed revolving credit facility of up to \$185,000 (December 31, 2021 – \$185,000) that includes a \$20,000 swingline which allows the Company to enter into an overdraft position. At June 30, 2022, the Company has \$25,810 letters of credit outstanding on the facility (December 31, 2021 – \$21,989) and has drawn \$42,725 on the facility (December 31, 2021 – \$22,725). Of the \$42,725 drawn on the facility, \$22,725 is presented as non-current loans and borrowings on the Company's statement of financial position as the amounts are not expected to be settled in the Company's normal operating cycle, and are not due to be repaid until the maturity of the facility in 2024. Borrowings under the facility bear interest at a rate per annum equal to the Canadian prime rate plus a spread. A standby fee is payable quarterly on the unutilized portion of the facility.

#### Committed non-revolving term loan facility

The Company has a committed non-revolving term loan facility totalling \$50,000 used to finance the acquisitions of Stuart Olson and Dagmar (note 7). As at June 30, 2022, the Company has an outstanding balance of \$48,125 the facility (December 31, 2021 – \$49,375). The term loan has scheduled repayments due quarterly until the maturity date of September 1, 2024. Any repayment of the facility cannot be reborrowed. Borrowings under the facility bear interest at a rate per annum equal to the Canadian prime rate plus a spread.

#### Accordion

The Company has a non-committed accordion of up to an additional \$50,000 to increase the limit of the committed revolving credit facility and the committed non-revolving term debt facility. The aggregate

(in thousands of Canadian dollars, except per share amounts) (unaudited)

increases to the committed revolving credit facility and committed non-revolving term debt facility combined may not exceed \$50,000. The accordion requires creditor approval before it is available.

The Company was in compliance with its covenants under each facility as at June 30, 2022.

# **Equipment financing**

The Company has committed term credit facilities of up to \$40,000 to be used to finance equipment purchases of which as at June 30, 2022, \$3,590 is outstanding (December 31, 2021 – \$5,242). Borrowings under the facilities are secured by a first charge against the equipment financed using the facilities. Interest on the facilities is charged at a fixed rate based on the Bank of Canada bond rate plus a spread. Interest is paid monthly in arrears.

The Company also has multiple, fixed interest rate, term loans which were used to finance equipment purchases. At June 30, 2022, the balance outstanding on these term loans amounted to \$367 (December 31, 2021 – \$1,339). Principal and interest are payable monthly, and these term loans are secured by a first charge against the specific equipment financed using these facilities.

#### Letters of credit facilities

The Company has authorized operating letters of credit facilities totalling \$150,000. At June 30, 2022, the facilities were drawn for outstanding letters of credit of \$49,137 (December 31, 2021 – \$67,426). All letters of credit issued under these facilities are supported by the pledge of Company-owned financial instruments, including cash, or through a guarantee from Export Development Canada ("EDC").

The Company has an agreement with EDC to provide performance security guarantees of up to \$100,000 for letters of credit issued by financial institutions on behalf of the Company. The Company uses this facility when letters of credit have been issued as contract security for projects that meet the EDC criteria. At June 30, 2022, EDC has issued performance security guarantees totalling \$48,893 (December 31, 2021 – \$67,289).

The letters of credit represent performance guarantees issued to support the Company's performance obligations on major construction projects. These letters of credit are supported through the hypothecation of certain financial instruments having a market value at June 30, 2022 of \$244 (December 31, 2021 – \$139).

#### 18. Leases and right-of-use liabilities

The Company's lease contracts are effective for periods of one to twelve years but may have extension options.

The following table provides details of the changes in the Company's right-of-use ("ROU") liabilities during the period ended June 30, 2022:

	June 30,	December 31,
	2022	2021
Balance, beginning of period	\$ 79,358	\$ 78,075
Acquisition	_	5,489
Additions	9,347	15,997
Interest	1,405	2,937
Lease terminations and modifications	(1,486)	(938)
Repayment	(11,388)	(22,202)
Balance, end of period	 77,236	79,358
Current portion	 17,080	19,782
Non-current	\$ 60,156	\$ 59,576

The Company has established operating lease lines of credit of \$25,000 with the financing arms of major heavy equipment suppliers to finance equipment leases. Draws under these facilities are generally

# **Bird Construction Inc.**

# Notes to the Interim Condensed Consolidated Financial Statements For the three and six month periods ended June 30, 2022 and 2021

(in thousands of Canadian dollars, except per share amounts) (unaudited)

recognized as ROU liabilities, with the lease obligations being secured by the specific leased equipment. At June 30, 2022, the Company had used \$8,244 (December 31, 2021 – \$6,864) under these facilities.

#### 19. Income taxes

#### **Provision for income taxes**

	Three months ended June 30,			d June 30,	Six months ended June 30			
		2022		2021		2022		2021
Income tax expense (recovery) comprised of:								
Current income taxes	\$	(3,536)	\$	6,041	\$	2,498	\$	10,440
Deferred income taxes		8,670		(1,288)		4,617		(3,442)
	\$	5,134	\$	4,753	\$	7,115	\$	6,998

#### Income tax rate reconciliation

	Six months ended June 30,			
	2022	2021		
Combined federal and provincial income tax rate	26.1%	25.1%		
Increase (reductions) applicable to:				
Effect of different tax rate on equity investments	_	(0.6%)		
Non-taxable items	0.3%	0.3%		
Other	(0.6%)	0.4%		
Effective rate	25.8%	25.2%		

The Company's statutory tax rate is the combined federal and provincial tax rates in the jurisdictions in which the Company operates.

#### 20. Provisions

	Warra	anty claims and other	Legal	Total
Balance, December 31, 2021	\$	16,426	\$ 10,890	\$ 27,316
Provisions made during the period		3,446	911	4,357
Provisions used during the period		(2,600)	(251)	(2,851)
Provisions reversed during the period		(9,037)	(378)	(9,415)
Balance, June 30, 2022	\$	8,235	\$ 11,172	\$ 19,407

Various claims and litigation arise in the normal course of the construction business. It is management's opinion that an adequate provision has been made for any potential settlements relating to such matters and that they will not materially affect the financial position or future operations of the Company.

(in thousands of Canadian dollars, except per share amounts) (unaudited)

#### 21. Other liabilities

	June 30, 2022	December 31, 2021
Liabilities for cash-settled share-based compensation plans (note 23)	\$ 15,352	\$ 24,918
Leasehold inducements	1,467	1,612
Acquisition holdback and other liability (note 7)	1,000	2,364
	17,819	28,894
Less: current portion		
Cash-settled share-based compensation plans (note 23)	5,284	10,630
Leasehold inducements	268	317
Acquisition holdback and other liability (note 7)	_	1,364
Current portion	5,552	12,311
Non-current portion	\$ 12,267	\$ 16,583

# 22. Pension obligations

During the six month period ended June 30, 2022, the Company commenced the process of winding up one of its non-contributory defined benefit pension plans. The fair value of plan assets exceeded the accrued benefit obligation of the plan at June 30, 2022. No pension asset was recorded due to the impact of the asset ceiling. The wind up is expected to be completed within the next twelve months.

# 23. Share-based compensation plans

Medium term incentive plan ("MTIP"), Equity incentive plan ("EIP") and Deferred share unit ("DSU") plan

			June 30, 2022		December 31, 2021
MTIP liability		\$	2,536	\$	6,347
EIP liability		·	6,066	·	10,585
DSU liability			6,750		7,986
Liabilities for cash-settled share-based compensation pla	ns		15,352		24,918
Less: current portion					
MTIP liability			1,745		5,540
EIP liability			3,539		5,090
Current portion			5,284		10,630
Non-current portion		\$	10,068	\$	14,288
		Jun	e 30, 2022		
_	MTIP		EIP <sup>1</sup>		DSUs
Units, beginning of period	809,213		1,398,029		813,258
Granted <sup>2</sup>	20,082		720,168		90,402
Forfeited	(18,108)		_		_
Change in estimate	_		_		_
Vested and paid	(376,697)		(420,247)		
Units, end of period	434,490		1,697,950		903,660

<sup>&</sup>lt;sup>1</sup> Based on underlying units before the impact of a performance multiplier, but after the effects of the dividend adjustment ratio and the estimated forfeiture rate.

<sup>&</sup>lt;sup>2</sup> MTIP and DSU grants include dividend reinvestments.

(in thousands of Canadian dollars, except per share amounts) (unaudited)

During the period ended June 30, 2022, the Company granted 661,563 units under the EIP plan at a fair market value of \$9.03, excluding dividend reinvestments. Payments pursuant to the Company's EIP granted in 2022 are due by December 2025.

During the first and second quarter of 2022, the Company granted 31,796 and 35,555 units under the DSU plan at a fair market value of \$9.23 and \$7.83 respectively, excluding dividend reinvestments. Payments pursuant to the Company's DSU Plan are cash settled when the eligible Director ceases to hold any position within the Company.

Expenses (recoveries) arising from share-based payment transactions<sup>1</sup>

	Th	Three months ended June 30,			Six months ended June 30,				
		2022		2021		2022		2021	
MTIP	\$	(266)	\$	949	\$	(155)	\$	2,296	
EIP		(8)		916		634		2,792	
DSU		(1,042)		234		(1,236)		1,183	
	\$	(1,316)	\$	2,099	\$	(757)	\$	6,271	

<sup>&</sup>lt;sup>1</sup> Expenses are before the effect of the TRS derivative contracts.

The Company enters into TRS derivative contracts for the purpose of managing its exposure to changes in the fair value of its MTIP, EIP and DSU share-based compensation plans, due to changes in the fair value of the Company's common shares. The Company recognized a loss of \$2,761 and \$3,674 on these derivatives in the statement of income in general and administrative expenses for the three and six months ended June 30, 2022 (2021 – \$37 loss and \$1,503 gain, respectively).

#### 24. Shareholders' capital

The Company is authorized to issue an unlimited number of common shares. The Company is authorized to issue preference shares in series with rights set by the Board of Directors, up to a balance not to exceed 35% of the outstanding common shares. As at June 30, 2022 and December 31, 2021, no preferred shares have been issued.

	Julie 30, 2022		
	Number of		
	shares		Amount
Balance, beginning of period	53,695,293	\$	114,584
Common shares issued	_		_
Balance, end of period	53,695,293	\$	114,584

lune 30, 2022

#### 25. Earnings per share

	Three months ended June 30,			Six months ended June 30,				
		2022		2021		2022		2021
Net income (basic and diluted)	\$	14,104	\$	13,630	\$	20,465	\$	20,749
Weighted average number of common shares (basic and diluted)		53,695,293		53,038,929		53,695,293		53,038,929
Basic and diluted earnings per share	\$	0.26	\$	0.26	\$	0.38	\$	0.39

(in thousands of Canadian dollars, except per share amounts) (unaudited)

#### 26. Finance and other income

	Three months ended June 30,			Six months ended June 30,				
		2022		2021		2022		2021
Interest income on lease receivables	\$	40	\$	46	\$	80	\$	95
Gain on settlement of trade accounts receivable		7,596		_		7,596		
Other interest income		1,981		244		2,207		497
Gain (loss) on warrants		(628)				(628)		
	\$	8,989	\$	290	\$	9,255	\$	592

During the quarter ended June 30, 2022, in connection with the settlement of historical construction billings and interest charges with a customer, the Company recorded a gain of \$7,596 and interest income of \$1,722. The construction billings were recorded and carried at fair value upon the acquisition of Stuart Olson in 2020, and interest income includes the reversal of expected credit losses recorded against interest accrued subsequent to the acquisition.

#### 27. Finance and other costs

	I hree months ended June 30,			Six months ended June 30,				
		2022		2021		2022		2021
Interest on loans and borrowings	\$	1,471	\$	1,252	\$	2,278	\$	2,107
Interest on ROU liabilities		708		680		1,405		1,415
(Gain) loss on interest rate swaps		_		_		_		(51)
Other		140		269		409		469
	\$	2,319	\$	2,201	\$	4,092	\$	3,940

#### 28. Government assistance

On April 11, 2020, the Government of Canada passed the Canadian Emergency Wage Subsidy to support a company's ability to continue employing its workforce in the face of revenue declines because of the COVID-19 pandemic. During the six months ended June 30, 2022, the Company recognized a recovery of compensation expense in costs of construction of nil (2021 – 18,782) and general and administrative expenses of nil (2021 – 1,352).

# 29. Other cash flow information

#### Changes in non-cash working capital relating to operating activities

	Six months ended June 30,			June 30,
		2022		2021
Accounts receivable	\$	(63,475)	\$	(45,791)
Contract assets		(11,017)		5,586
Contract assets – alternative finance projects				113
Inventory and prepaid expenses		1,292		252
Other assets		(43)		(5,514)
Accounts payable		(37,509)		(55,248)
Contract liabilities		(4,848)		(17,565)
Provisions		(7,909)		4,627
Deferred compensation plan expense and other		(10,173)		(1,720)
	\$	(133,682)	\$	(115,260)

(in thousands of Canadian dollars, except per share amounts) (unaudited)

#### 30. Financial instruments

#### Carrying values and fair values

Determination of fair value and the resulting hierarchy requires the use of observable market data whenever available. The classification of a financial instrument in the hierarchy is based upon the lowest level of input that is significant to the measurement of fair value.

The hierarchy of inputs is summarized in note 33 of the Company's December 31, 2021 annual consolidated financial statements.

The Company's foreign currency forward contract, interest rate swaps, TRS derivative contracts and warrants (note 11) are classified as Level 2 measurements in the fair value hierarchy. The Company does not have any financial instruments classified as Level 3 that are carried at fair value. There were no transfers between levels in the fair value hierarchy during the three and six month periods ended June 30, 2022 and 2021.

The fair value of the Company's loans and borrowings approximate their carrying values on a discounted cash flow basis as the majority of these obligations bear interest at market rates. The fair values of the remaining financial instruments approximate their carrying value due to their relatively short periods to maturity.

#### Financial risk management

In the normal course of business, the Company is exposed to several risks related to financial instruments that can affect its operating performance. These risks and the actions taken to manage them are as follows:

#### i. Credit risk

Credit risk relates to the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet their contractual obligation.

With respect to accounts receivable, concentration of credit risk is limited due to the geographic dispersion of revenues and a diversified customer base. Before entering into any construction contract and during the course of the construction project, the Company satisfies itself that the customer has adequate resources to fulfil its contractual payment obligations as construction work is completed. If a customer was unable or unwilling to pay the amount owing, the Company will generally have a right to register a lien against the project that will normally provide some security that the amount owed would be realized.

Short-term deposits and short-term investments are subject to minimal credit risk as they are placed with only major Canadian financial institutions. As is reasonably practical, these investments are placed with several different Canadian financial institutions, thereby reducing the Company's exposure to a default by any one financial institution.

At June 30, 2022, accounts receivable outstanding for greater than 90 days and considered past due by the Company's management represent 16.5% (December 31, 2021 - 14.8%) of the balance of progress billings on construction contracts receivable. Management has recorded an allowance of \$1,513 (December 31, 2021 - \$1,527) against these past due receivables, net of amounts recoverable from others.

#### ii. Liquidity risk

Liquidity risk relates to the risk that the Company will not be able to meet its financial obligations as they become due. The Company manages this risk through management of its capital structure, monitoring and reviewing actual and forecasted cash flows and the effect on bank covenants, and maintaining unused credit facilities where possible to ensure there are available cash resources to meet the Company's liquidity needs. In managing liquidity risk, the Company has access to committed short and long-term debt facilities as well as equity markets, the availability of which is dependent on market conditions.

(in thousands of Canadian dollars, except per share amounts) (unaudited)

The Company has working capital of \$160,055 (December 31, 2021 - \$151,810) which is available to support surety requirements related to construction projects. Working capital is calculated as total current assets less total current liabilities. As a component of working capital, the Company maintains significant balances of cash and cash equivalents. These balances, less \$244 hypothecated to support outstanding letters of credit and \$62,747 held in restricted trust accounts, are available to meet the general financial obligations of the Company as they become due. Restricted cash in trust is held in segregated accounts for payment obligations on certain projects. Refer to note 17 in respect of the Syndicated facility and the Company's other debt instruments, which further improves the Company's access to liquidity. At June 30, 2022, the Company had a total undrawn balance on its committed revolving credit facility and committed non-revolving term loan facility of \$116,465 (December 31, 2021 \$140,286). Also, the Company has a non-committed accordion of up to an additional \$50,000 to increase the limit of the committed revolving credit facility and the committed non-revolving term debt facility. The Company also has committed term credit facilities of up to \$40,000 to be used to finance equipment purchases of which \$36,410 is undrawn as at June 30, 2022 (December 31, 2021 – \$34,758). The Company believes that it has access to sufficient funding through the use of these facilities and its cash and cash equivalents to meet its foreseeable operating requirements.

#### iii. Market risk

Market risk is the risk that changes in market prices, such as interest rates, equity prices and corporate bond yields, will affect the Company's income or the value of its holdings in liquid securities. The discount rate used to establish the pension obligation was determined by reference to market interest rates on AA-rated corporate bonds with cash flows that approximate the timing and amount of expected benefit payments.

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is exposed to interest rate risk to the extent that its credit facilities and TRS derivatives are based on variable rates of interest.

At June 30, 2022, a one percent change in the interest rate applied to the Company's variable rate long-term debt would change annual income before income taxes by approximately \$909 (2021 – \$541).

The Company has certain share-based compensation plans, where the values are based on the common share price of the Company. The Company has fixed a portion of the settlement costs of these plans by entering into various TRS derivative contracts maturing in 2023. The TRS derivatives are not designated as a hedge. The change in the value of the TRS derivatives is recorded each quarter based on the difference between the fixed price and the market price of the Company's common shares at the end of each quarter. The TRS derivatives are classified as derivative financial instruments. At June 30, 2022, a 10 percent change in the share price applied to the Company's TRS derivatives would change income before income taxes by approximately \$1,467 (2021 – \$1,324).

The Company holds warrants for common shares of a publicly traded entity. At June 30, 2022, a 10 percent increase or decrease in the share price of the underlying entity would result in an increase in income before income taxes of approximately \$300 or a loss of \$279, respectively (2021 – \$nil).

#### iv. Currency risk

Currency risk is the risk that fluctuations in currency exchange rates will affect the Company's net income. The Company uses foreign currency to settle payments to vendors and subcontractors in the foreign currency. Foreign currency risk is managed by the Company through the use of foreign currency derivatives. At June 30, 2022, a 10 percent movement in the Canadian and U.S. dollar exchange rate would have changed income before income taxes by approximately \$331 (2021 – \$202).

# 31. Commitments and contingencies

#### **Commitments**

Outstanding surety lien bonds issued on behalf of the Company in connection with liens by subcontractors and suppliers at June 30, 2022 totalled \$94,945 (December 31, 2021 - \$93,135). The Company has

(in thousands of Canadian dollars, except per share amounts) (unaudited)

acquired minority equity interests in a number of PPP concession entities (note 12), which require the Company to make \$1,816 in future capital injections. These commitments have been secured by letters of credit totalling \$1,816 (December 31, 2021 – \$1,816).

#### **Contingencies**

The Company is contingently liable for the usual contractor's obligations relating to performance and completion of construction contracts. These include the Company's contingent liability for the performance obligations of its subcontractors. Where possible and appropriate, the Company obtains performance bonds, subcontract/supplier insurance or alternative security from subcontractors. However, where this is not possible, the Company is exposed to the risk that subcontractors will fail to meet their performance obligations. In that eventuality, the Company would be obliged to complete the subcontractor's contract, generally by engaging another subcontractor, and the cost of completing the work could exceed the original subcontract price. The Company makes appropriate provision in the financial statements for all known liabilities relating to subcontractor defaults.

#### 32. Eligible dividends declared with a record date subsequent to the financial statement date

As of the date of the approval of these financial statements, the Board of Directors has declared eligible dividends with a record date subsequent to the date of the financial statements, for the following months:

Eligible dividends declared	Record date	Payment date	Dividend per share
July dividend	July 29, 2022	August 19, 2022	\$0.0325
August dividend	August 31, 2022	September 20, 2022	\$0.0325
September dividend	September 30, 2022	October 20, 2022	\$0.0325
October dividend	October 31, 2022	November 18, 2022	\$0.0325